# Putting the NICE guidelines into action

#### Sally Johnson Director of Organ Donation and Transplantation

**NHSBT National Donation Congress March 2012** 

### Use NICE clinical guidelines to improve the quality of healthcare

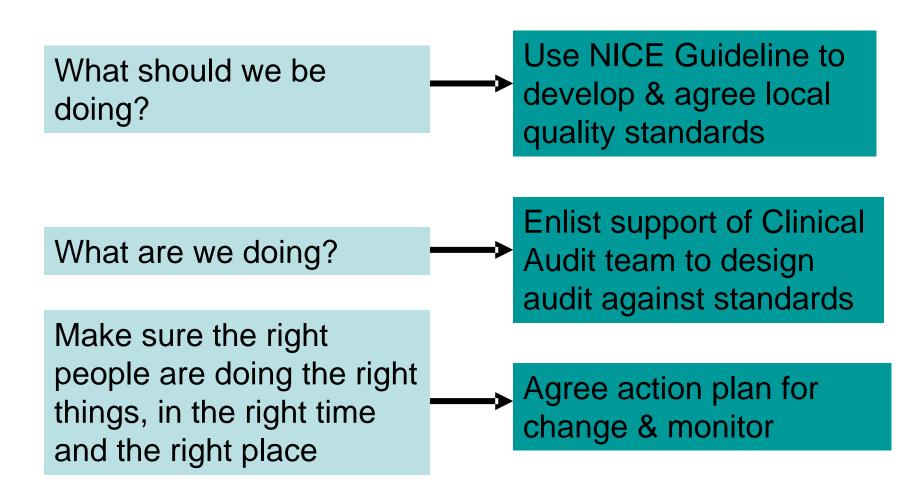
- provide recommendations for the treatment and care of people by health professionals
- be used to develop standards to assess the clinical practice of individual health professionals
- be used in the education and training of health professionals
- help patients to make informed decisions
- improve communication between patient and health professional

## What's your hospital like?

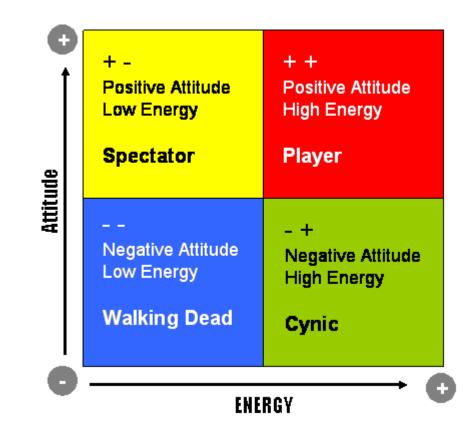




### How to turn the tanker



#### What about the people?



#### Top 10 reasons for resisting change: 1

- The risk of change is seen as greater than the risk of standing still
- People feel connected to other people who are identified with the old way
- People have no role models for the new activity
- People fear they lack the competence to change
- People feel overloaded and overwhelmed

#### Top 10 reasons for resisting change: 2

- People have a healthy skepticism and want to be sure new ideas are sound
- People fear hidden agendas among would-be reformers
- People feel the proposed change threatens their notions of themselves
- People anticipate a loss of status or quality of life
- People genuinely believe that the proposed change is a bad idea

Dr A J Schulyer

#### How you can create change

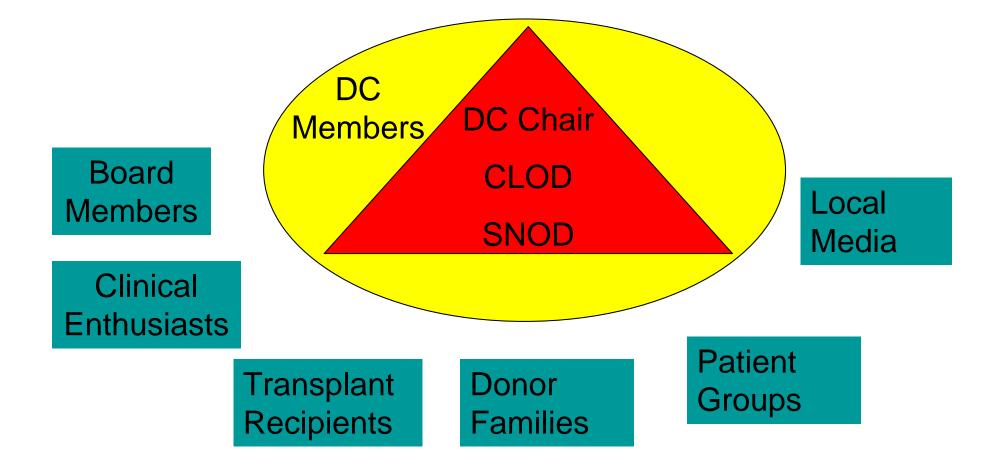
- To win people's commitment for change, you must engage them on both a rational level and an emotional level
- Use the numbers but try to understand what genuinely concerns them: ASK!
- What's the benefit? What's the threat?

## Stage based model of behaviour change

Cyclical process that involves five stages of:

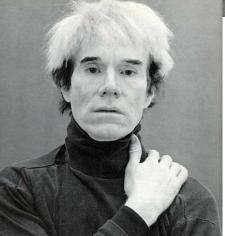
- awareness of the problem and a need to change
- motivation to make a change
- skill development to prepare for the change
- initial adoption of the new activity or behaviour, and
- maintenance of the new activity and integration into the lifestyle. (Owen & Lee 1984)

#### Find some allies & tell stories



They always say time changes things, but you actually have to change them yourself.

Andy Warhol





Courage is what it takes to stand up and speak; courage is also what it takes to sit down and listen.

Vinston Churchill

#### It's your turn! For your hospital, discuss

#### Progress with implementation on a scale of 1 – 10

Nothing	DC have discusse d	Standard s agreed	Audit done	Plan agreed	Actions under way	All staff signed up	Re audit done	Mostly in line with SCG	It's just how we do things
---------	--------------------------	----------------------	---------------	----------------	-------------------------	---------------------------	------------------	-------------------------------	----------------------------------

#### • What proportion of staff fall into the 4 categories?

Players	Spectators	Cynics	Walking Dead

- Identify your allies: who will you prioritise?
- Resistance to change: what are your key issues?